

# Transforming Campus Laundry with KioSoft: FMB Laundry's Success Story

## CASE STUDY

BY KIOSOFT



# OVERVIEW

FMB Laundry, a leading provider of campus laundry solutions, partnered with KioSoft to enhance the laundry experience for students and administrators. By integrating KioSoft's cashless payment technology, FMB Laundry was able to provide seamless, efficient, and user-friendly laundry services across various campus environments, from small institutions to large universities.



# CHALLENGES AND PAIN POINTS

Before implementing KioSoft's solutions, FMB Laundry and its campus partners faced several challenges:

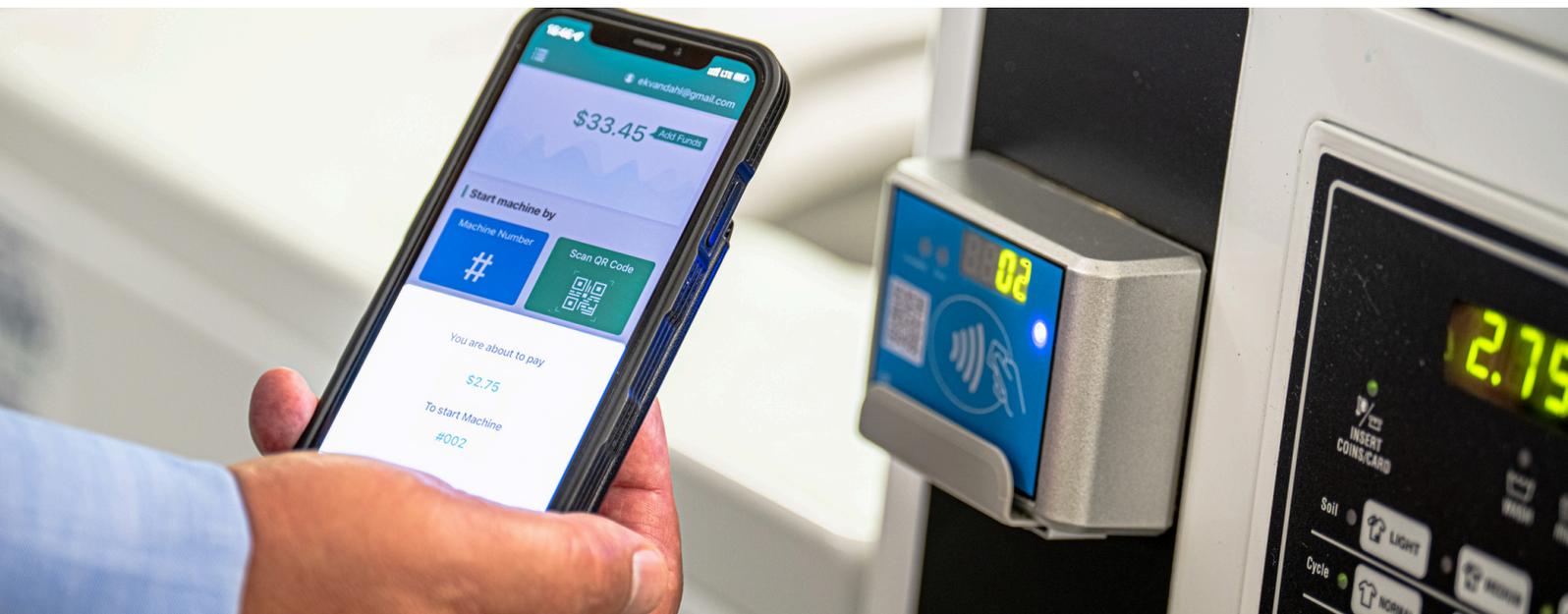
- **Limited Payment Flexibility:** Traditional vended machines create inconvenience for students and administrative burdens for campus staff.
- **Downtime and Maintenance Issues:** Machines lacked efficient monitoring and reporting, leading to frequent service disruptions.
- **Scalability Concerns:** Campuses with varying numbers of laundry machines struggled to find a uniform solution that met their diverse needs.



# SOLUTION IMPLEMENTATION

To address these challenges, KioSoft and FMB Laundry deploy a cutting-edge, cashless payment system that offers:

- **Mobile App Convenience:** Students can oversee their laundry through a mobile app, removing the necessity for cash or cards.
- **Flexible Payment Models:** The system supports free-run, pay-per-use, and hybrid models, allowing institutions to tailor the experience.
- **Seamless Integration:** KioSoft's technology functions as a standalone system or integrates with third-party vendors like Transact.
- **Error Code Reporting & Laundry Room Monitoring:** These features minimize downtime and provide real-time updates on machine availability.
- **No Additional Fees:** A cost-effective solution for institutions.



# KEY BENEFITS & RESULTS

Since implementation, FMB Laundry and its campus partners have experienced significant improvements:

- **Operational Efficiency:** Proactive error reporting and monitoring reduce machine downtime and service disruptions.
- **Improved User Experience:** Students benefit from easy payments and real-time machine availability updates.
- **Scalability Across Campuses:** The system is operational on campuses with as few as 12 machines to those with over 600, ensuring adaptability for institutions of all sizes.
- **Program Growth:**



**1300+**

PROPERTIES



**11+**

STATES



**100K+**

USERS

# USER FEEDBACK

Both students and administrators have provided positive feedback on KioSoft's solutions:



**Administrators:** Appreciate the hassle-free management and increased efficiency.



**Students:** Value the seamless, modern experience that eliminates laundry-related frustrations.



**Campus Leadership:** Views the system as an essential amenity that adds value to campus living.

# THE FUTURE OF CASHLESS CAMPUS LAUNDRY SOLUTIONS

FMB Laundry recognizes the long-term value of cashless payment solutions in campus environments. As students and parents become increasingly tech-savvy, universities must modernize their amenities to remain competitive. KioSoft's technology ensures that campuses stay ahead by integrating digital payments and smart monitoring features.



## CONCLUSION

By partnering with KioSoft, FMB Laundry has successfully modernized campus laundry operations, delivering an efficient, user-friendly, and scalable solution. With continued innovation and a commitment to enhancing student experiences, KioSoft remains a leader in the campus laundry payment industry.



# THANK YOU!



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